

# Who Does What?

## Current

Estimating/  
Sales

Scheduling/  
Production

Estimate/  
Work Orders

Billing/  
Collections

Job Costing/  
Profitability

HR

Finance

Marketing

## Future

Estimating/  
Sales

Scheduling/  
Production

Estimate/  
Work Orders

Billing/  
Collections

Job Costing/  
Profitability

HR

Finance

Marketing

